



Request for Quotation

For

**“Optical Fiber Cable laying in
Ducted Route of Ministry of
Communications in the State of
Kuwait”**

22.04.2026



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Request for Quotation



TELECOMMUNICATIONS CONSULTANTS INDIA LTD

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Block-1, Mahboula

Kuwait.

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Fax: + 965 23752340

RFQ No.: TCIL/KWT/2026-27/003

Date: 22.04.2026

Sub: Optical Fiber Cable laying in ducted routes of MOC Kuwait.

Dear Sir(s),

This Request for Quotation (RFQ) is for procurement of Services for Optical Fiber Cable laying in Buried Route & associated Civil Works, by TCIL with Local Sponsor being M/s Ahmed Yousuf Behbehani (**AYB**) with the following terms and conditions:

1. **Standards:** The sub-contractor shall carry out the works complying with the Ministry of Communications (MoC) Standards of Kuwait. The works are to be executed and completed to the satisfaction of the TCIL/AYB. You are requested to kindly give your best quote for work as per Kuwait MOC standards and BOQ at **Annexure-1**.
2. **Prices:** The prices shall be quoted as per **Annexure-1** in Kuwaiti Dinar including all taxes and duties as applicable. The prices quoted by the bidder shall remain firm during the entire period of the contract.
3. **Scope of Work and specifications:** It is as defined in the BOQ given in **Annexure-1**. The work is to be executed in State of Kuwait and locations will be shared with the successful sub-contractors.
4. **Bill of Quantity:** The BOQ of works is as defined in **Annexure-1**. The work is to be executed in State of Kuwait and location will be shared with the successful sub-contractors during execution of works. All the material for project execution including fuel, tools, cable ties, hand gloves, vehicles etc. shall be supplied by the bidder. ***TCIL shall supply only the Optical fiber cable, and cable tags.***
5. **Responsibility of the Sub-contractor:**
 - a) The sub-contractor shall be responsible, for the insurance of their personnel/staff and plant and machinery deployed at TCIL/AYB work sites, at his own cost, as per the local laws of Kuwait. The sub-contractor shall be fully responsible for the safety precautions. It shall bear full criminal responsibility for the safety of its laborers in the event of any accident, injury etc. due to negligence or failure to follow security and safety procedures.
 - b) Sub-contractor should be vigilant towards existing utilities of the route during execution of the work. The Sub-contractor shall be responsible for damaging any



underground services of other agencies like Telecom, Electricity, Power, Water, Sewage, Gas etc. The Sub-contractor shall also exercise caution while working in existing or new Manhole/Handhole to ensure no harm comes to the existing infrastructure and cables.

6. Instruction to the Sub-contractor:

- a) The Sub-contractor must operate under the close supervision of the TCIL/AYB supervisor, assisting in essential measurements and observations that will be photographed by the TCIL/AYB supervisor. The sub-contractor shall work continuously from one end to other end under TCIL/AYB supervision and not in scattered patches.
- b) The Sub-contractor shall deploy sufficient manpower for the execution of the work order received from TCIL/AYB from time to time and shall be able to complete the work as per the target set by TCIL/AYB in clause 14 below.
- c) All the plant machinery required for the execution of the work shall be arranged and deployed by the sub-contractor.

7. Evaluation Method:

Among all technically qualified bids, the lowest bid will be termed as L1 (excluding taxes) derived from Price Bid Schedule. TCIL reserves the right to allocate works to **two** bidders subject to L2 bidder matching the total price of the L1 bidder. In such a case 60% of the work shall be awarded to lowest (L1) bidder and remaining 40% shall be allocated to L2 bidder.

If there is a discrepancy between the unit price and total price that is obtained multiplying the unit price and quantity, the unit price shall prevail and the total price shall be corrected.

8. Payment terms: The payment terms shall be as follows for each package,

- a) 90% of value of the work done will be paid on progressive monthly basis after certification of TCIL/AYB engineers.
- b) Balance 10% of payment after 18 months of completion of work and certification by Client/AYB/TCIL.

9. Insurance: For the execution of work, TCIL/AYB will maintain Sub-contractors Comprehensive All Risk Policy. 1% of the invoice submitted by Sub-contractor shall be deducted towards the insurance charges. In case of any damage at the site for which insurance claim is lodged/is to be lodged, the Sub-contractor shall prepare the necessary paper for submission to insurance company. Insurance claim, if any, passed and paid by the insurance company to TCIL/AYB, the same shall be passed on to the Sub-contractor. However, at the first instance all the expenses, penalties consequences etc. in connection with the damage/ accident should be borne by Sub-contractor.

10. Tax Certificate: TCIL/AYB is obliged to retain or withhold 5% from each payment due to Sub-contractor in accordance with Kuwait Income Tax Decree No. 3 of 1955 and Law No. 2 of 2008. These amounts shall be retained by TCIL/AYB until the Sub-contractor produces



relevant tax clearance or exemption certificate from appropriate tax/ governmental authority in Kuwait.

11. TCIL/AYB reserves the **right to accept or reject** any or all bids without assigning any reason.
12. **Mode of Submission:** The offers are invited for the items given in **Annexure-1** and shall be submitted in a sealed envelope and should be addressed to “CEO Office, Flat No. 3 & 4, Floor – 1, Building no. 342, Block - 1, Street – 145, Mahboula (PACI NO 93848544) Phone: +965-23752341”. **The password protected offer can also be submitted through email** on the following email id - kuwait.mm@tcil.net.in .

The offer shall be **submitted on or before 17:00 Hrs. (Arabia Standard Time i.e. GMT + 03:00 Hrs.) of 02nd May 2026** . However, the password should be shared after the date and time of submission only.

13. **Validity:** Your offer shall be valid for a period of **at least 120 days** from the closing date.
14. **Variation:** The quantity indicated in **Annexure-1** is tentative and is subject to variation of +/- 25% i.e. increase or decrease by 25%. The Sub-contractor shall execute the works with the same unit rates and same terms and conditions.
15. **Execution Period:** The period of sub-contract execution shall be **Three months** from the date of award of work to the successful Sub-contractor subject to availability of work front and required permissions. The subcontractor should have capacity of executing the works as detailed below,
- 25% work to be completed in 30 days of the award of contract.
 - 55% work to be completed in 60 days of the award of contract.
 - 100% work to be completed in 90 days of the award of contract.

This may be extended in case the reason is because of TCIL/AYB or permission from authorities.

TCIL shall offer the links to the subcontractor as soon as the approval is received. After approval the sub-contractor should deploy adequate resources and complete the links else Liquidated damages shall be applicable.

16. **Liquidated Damages:** Should the vendor fail to install and commission the work within the stipulated time, TCIL/AYB shall be entitled to recover Liquidated Damages @ 0.5% of the value of the purchase order for each week of delay or part thereof for a period upto 8 (Eight) weeks and thereafter @ 1.0% of the value of the purchase order for each week of delay or part thereof for another 8 (Eight) weeks of delay. In cases where the delay affects installation/commissioning of only a part of the project and part of the equipment is already in commercial use, then in such cases, LD shall be levied on the affected part of the project.



17. **Termination:** In case, the sub-contractor is not performing its obligations under the contract, a notice of 1 week shall be sent to the sub-contractor informing that in case of non-performance, the PO shall be partially/ fully foreclosed and the decision of TCIL/AYB shall be final. Subsequently, the work/project will be executed (through a third party) at the risk and cost of the said sub-contractor as per the terms of the contract.

18. **Mode of Notice:** If required, the notice shall be served by Email / Whatsapp / Courier etc.

Best regards,

Yours Sincerely,

For Telecommunication Consultants India Limited.

(K V Margabandhu)

AM (MM)

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E-Mail : kuwait.mm@tcil.net.in



Bill of Quantity

(As per Annexure-1)